No. P-19011/9/2001-IOC (Pt.IV)
Government of India
Ministry of Petroleum & Natural Gas

Shastri Bhawan, New Delhi
Dated: the 3rd August, 2016

To

1. Director (Marketing), BPCL
2. Director (Marketing), IOCL
3. Director (Marketing), HPCL

Sub: Amendment in COCO Divestment Guidelines.

Sir,

I am directed to refer to BPCL's letter No.RSHQ.C2.216 dated 29th April, 2016 submitted on behalf of the industry on the subject cited above and to convey the approval of the Competent Authority to the proposed amendment in COCO divestment guidelines as under:

<table>
<thead>
<tr>
<th>Existing Guidelines</th>
<th>Proposed Guidelines</th>
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<tbody>
<tr>
<td>a) Special Scheme (Operation Vijay – Kargil) the Kargil allottees</td>
<td>a) Allottees of Special Quota Scheme as per approval of Union Cabinet</td>
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<tr>
<td>b) Discretionary quota scheme</td>
<td>b) Pending LOI holders under Corpus Fund Scheme (SC/ST category of dealerships, widows and women above 40 years of age without earning parents)</td>
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</table>
| c) Corpus Fund Scheme (SC/ST category of dealerships, widows and women above 40 years of age without earning parents) | c). “Dealers of A site (Company Controlled Dealer Operated site i.e cc site) allotted dealership under SC/ST category whose RO site has been acquired by Government / Government agencies.”
| d) Other categories as prescribed in the marketing plans.                            | d). “Dealers of A site (Company Controlled Dealer Operated site i.e cc site) allotted dealership under SC/ST category who were unable to take/maintain physical possession of the Temporary COCO allotted to them due to litigation or any other genuine grounds not attributable to the dealer.”
|                                                                                     | In such cases, the dealer concerned would revert to the original status among the pending LOI holders with regard to seniority.” |

Contd...2/-
The dealers in category (c) & (d) above, if they do not wish to be included in the seniority list of the concerned state (where the existing RO dealership is situated) for divestment of COCO, would also be given one time opportunity to opt for temporary COCO in any other state of their choice. On receipt of their request, the name of the concerned dealership would be taken out from the seniority list for divestment of COCO of the existing state and would be included in the seniority list of the state for which the request has been received.

The temporary COCO ROs, may first be offered and handed over, subject to suitability, under the above categories in the order these are indicated.

(e) In case no LOI holder under these categories are available, then these dealerships should be advertised for selection of dealers under normal process.

(e) In case no LOI holder/Dealer under the above categories are available, then these dealerships should be advertised for selection of dealers under SC/ST category.

3. This issues with the approval of Miniter of State (IC) (P&NG).

Yours faithfully,

[Signature]

(Vinay Kumar)
Under Secretary to the Government of India
Tele: 23386119