



हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड

HINDUSTAN PETROLEUM CORPORATION LIMITED

(A GOVERNMENT OF INDIA ENTERPRISE)

REGD. OFFICE: 17, JAMSHEDJI TATA ROAD, MUMBAI-400 020 • WEBSITE: www.hindustanpetroleum.com

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2006

| Particulars | (Unaudited) | | (Audited) |
|---|---------------|-------------|-------------|
| | Quarter Ended | | Year Ended |
| | 30-06-2006 | 30-06-2005 | 31-03-2006 |
| FINANCIAL PERFORMANCE (Rs. in Crores) | | | |
| 1 Gross Sales | 22,549.91 | 16,239.15 | 74,044.11 |
| 2 Sales/Income from Operations | 22,679.47 | 16,362.07 | 76,920.26 |
| Less : Excise Duty Paid | 2,005.37 | 1,266.81 | 5,882.34 |
| Net Sales/Income from Operations | 20,674.10 | 15,095.26 | 71,037.92 |
| 3 Other Income | 102.09 | 48.45 | 308.23 |
| 4 Total Expenditure | | | |
| (Increase) / Decrease in Inventory | (306.04) | (344.23) | (1,408.96) |
| Consumption of Raw Materials | 9,040.87 | 4,882.64 | 25,582.18 |
| Staff Cost | 165.67 | 159.03 | 689.51 |
| Purchase of Products for Resale | 11,424.32 | 10,133.70 | 42,178.12 |
| Other Expenditure | 865.89 | 637.76 | 3,171.23 |
| | 21,190.71 | 15,468.90 | 70,212.08 |
| 5 Interest | 59.59 | 14.15 | 158.74 |
| 6 Depreciation | 170.13 | 166.30 | 690.23 |
| 7 Profit/(Loss) before Tax (2+3-4-5-6) | (644.24) | (505.64) | 285.10 |
| 8 Provision for Taxation - Current (Net) | - | - | (141.60) |
| 9 Profit/(Loss) after Current Tax (7 - 8) | (644.24) | (505.64) | 426.70 |
| 10 Provision for Taxation - Deferred Liability/(Asset) | (38.73) | - | 9.69 |
| 11 Fringe Benefit Tax | 2.15 | 2.25 | 11.38 |
| 12 Net Profit / (Loss) (9 - 10-11) | (607.67) | (507.89) | 405.63 |
| 13 Paid up Equity Share Capital (Face value Rs.10) | 338.94 | 338.93 | 338.94 |
| 14 Reserves excluding Revaluation Reserves | | | 8,396.80 |
| 15 Earnings Per Share (Rs.) | (17.93) | (14.99) | 11.97 |
| 16 Cash Earnings Per Share (Rs.) | (14.05) | (10.08) | 32.62 |
| 17 Aggregate of Non - Promoter Shareholding (Non - Govt.) | | | |
| No. of Shares | 166,253,250 | 166,253,250 | 166,253,250 |
| Percentage of Shareholding (%) | 48.99 | 48.99 | 48.99 |
| PHYSICAL PERFORMANCE (in MMT) | | | |
| Crude Thruput | 4.14 | 2.97 | 13.82 |
| Market Sales (Including Exports) | 5.35 | 4.75 | 19.48 |
| Pipeline Thruput | 1.63 | 1.28 | 5.65 |

Notes:

- The Gross Refining Margins during the quarter ended 30th June 2006 were US \$ 9.59 per BBL (Apr-Jun 2005 US \$ 4.89 per BBL) for Visakh Refinery and US \$ 8.82 per BBL (Apr-June 2005 US \$ 3.97 per BBL) for Mumbai Refinery before adjusting refinery discount for sharing under recoveries on MS, HSD, SKO (PDS) and LPG (Domestic) amounting to Rs. 230.31 crores (April-June 2005 : NIL).
- A net amount of Rs. 90.42 crores (Apr-Jun 2005 : Rs. NIL) has been accounted for the quarter as discount received from refineries towards sharing under recoveries on MS, HSD, SKO (PDS) and LPG (Domestic) on purchase from refineries.
- The prices of LPG (Domestic) and SKO (PDS) are subsidised as per the scheme approved by the Government in January 2003. Subsidy for the current quarter has been accounted at 1/3rd of the subsidy rates for 2002-03 as approved by the Government of India.
- Financial results of the quarter have been adversely affected due to high crude and product prices which could not be fully passed on to the consumers. The under recovery on MS, HSD, SKO (PDS) and LPG (Domestic) was partially compensated by the upstream oil companies as advised by the Government of India. Accordingly, an amount of Rs. 1236.11 crores (Apr-Jun 2005 : Rs. 686.90 crores) has been accounted for the quarter towards discount received from ONGC / GAIL on purchase of Crude Oil / LPG / SKO.
- The audited accounts for the year ended 31st March, 2006 have been reviewed by the Comptroller and Auditor General of India under section 619(4) of the Companies Act, 1956.
- The Financial Results have been subjected to a limited review by the Corporation's Statutory Auditors.
- Investor Complaints: Balance as on 01-04-2006:1, Received during the quarter: 4, Disposed off during the quarter: 3, Balance as on 30-06-2006:2.
- Previous year's figures have been regrouped/reclassified wherever necessary.

SEGMENT-WISE RESULTS

(Rs. in Crores)

| Particulars | (Unaudited) | | (Audited) |
|---|---------------|------------|------------|
| | Quarter Ended | | Year Ended |
| | 30-06-2006 | 30-06-2005 | 31-03-2006 |
| 1 SEGMENT REVENUE | | | |
| a) Downstream Petroleum | 20,715.11 | 15,115.79 | 71,189.45 |
| b) Exploration & Production of Hydrocarbons | - | - | - |
| Sub-Total | 20,715.11 | 15,115.79 | 71,189.45 |
| Less: Inter-Segment Revenue | - | - | - |
| TOTAL REVENUE | 20,715.11 | 15,115.79 | 71,189.45 |
| 2 SEGMENT RESULTS | | | |
| a) Profit / (Loss) before Tax, Interest Income, Interest Expenditure and Dividend from each Segment | | | |
| i) Downstream Petroleum | (594.70) | (518.80) | 300.64 |
| ii) Exploration & Production of Hydrocarbons | (1.19) | (0.61) | (12.42) |
| Sub-Total of (a) | (595.89) | (519.41) | 288.22 |
| b) Interest Expenditure | 59.59 | 14.15 | 158.74 |
| c) Other Un-allocable Expenditure | | | |
| Net of Un-allocable Income | (11.24) | (27.92) | (155.62) |
| Profit / (Loss) before Tax (a-b-c) | (644.24) | (505.64) | 285.10 |
| 3 CAPITAL EMPLOYED (Segment Assets- Segment Liabilities) | | | |
| a) Downstream Petroleum | 5,958.56 | 7,974.32 | 5,978.47 |
| b) Exploration & Production of Hydrocarbons | (17.06) | (4.06) | (15.87) |
| c) Others (Unallocated-Corporate) | 2,186.57 | (37.30) | 2,773.14 |
| Total | 8,128.07 | 7,932.97 | 8,735.74 |

Notes:

- The Company is engaged in the following business segments:
 - Downstream i.e. Refining and Marketing of Petroleum Products
 - Exploration and Production of Hydrocarbons
 Segments have been identified taking into account the nature of activities and the nature of risks and returns.
 - Segment Revenue comprises the following:
 - Turnover (Net of Excise Duties)
 - Subsidy from Government of India
 - Net Claim/(surrender to) PPAC/GOI
 - Other income (excluding interest income, dividend income and investment income)
 - There are no geographical segments.
- The above results have been reviewed and recommended by the Audit Committee and taken on record by the Board of Directors at its meeting held on July 26, 2006.

By order of the Board

(Signature)
C. Ramulu
 Director (Finance)

Place : New Delhi
 Date : July 26, 2006

