



हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड

(भारत सरकार उपक्रम) रजिस्टर्ड ऑफिस : 17, जमशेदजी टाटा रोड, चर्चगेट, मुंबई - 400 020

Hindustan Petroleum Corporation Limited

(A Govt. of India Enterprise) Regd. Office : 17, Jamshedji Tata Road, Churchgate, Mumbai - 400 020



Ref.: Co.Secy./VM/152/2025

May 06, 2025

Director – Investor Services & Listing
BSE Limited,
Phiroze Jeejeebhoy Towers, Dalal Street,
Mumbai – 400 001 **Scrip Code: 500104**

**Sub.: Audited Financial Results for
the Year ended 31.03.2025**

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1,
G-Block, Bandra-Kurla Complex, Bandra East,
Mumbai – 400 051 **Scrip Name: HINDPETRO**

Dear Sir(s),

We write to forward herewith Press release issued on the subject for information and records.

Thanking you,

Very truly yours,

Encl: a/a

V. Murali
Company Secretary



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Hindustan Petroleum Corporation Limited
Petroleum House, 17, Jamshedji Tata Road,
Mumbai, India – 400020

प्रेस विज्ञप्ति

Press Release

Mumbai, 6th May, 2025

HPCL delivers Strong Performance in Q4 FY25 with 18% increase in PAT

Hindustan Petroleum Corporation Limited (HPCL) today announced its financial results for the quarter and year ended March 31, 2025, reporting resilient operational performance, resulting in record throughput and sales volumes. The company also accelerated on its project execution and further advanced its sustainability and energy transition agenda, alongside strengthening core infrastructure.

Quarterly Performance

Q4 FY25 witnessed a very strong operational performance. Refineries recorded highest-ever quarterly throughput of 6.74 MMT. The Marketing segment delivered an outstanding performance registering a 2.7% year-on-year growth in domestic sales volume surpassing Industry growth rate of 2.4%. In a significant step, HPCL commenced operations at LNG Regassification Terminal at Chhara, Gujarat.

The company registered an increase in Profit After Tax by 18% YoY.

- Revenue from Operations: ₹1,18,334 crore (₹1,21,533 crore in Q4 FY24)
- Gross Refining Margin (GRM): US\$ 8.44 per barrel (US\$ 6.95 per barrel in Q4 FY24)
- Profit After Tax (PAT): ₹3,355 crore (₹2,843 crore in Q4 FY24)
- Consolidated PAT: ₹3,415 crore (₹2,709 crore in Q4 FY24)

Annual Performance

HPCL delivered an exceptional performance in FY 2024-25 achieving its highest-ever refinery throughput of 25.27 MMT. Visakh Refinery was able to realise the full volume potential post the expansion and processed over 15 MMT of crude oil. Similarly, Mumbai Refinery processed almost 10 MMT crude oil in an all-time high. HPCL also registered record-high sales volume of 49.82 MMT. This corresponded to a domestic market sales growth of 5.5%, and HPCL significantly outperformed the industry average growth rate of 4.2%. Additionally, HPCL also recorded its highest-ever pipeline throughput of 26.90 MMT during FY 2024-25.

- Revenue from Operations: ₹4,66,346 crore (₹4,61,638 crore in FY24)
- Gross Refining Margin (GRM): US\$ 5.74 per barrel (US\$ 9.08 per barrel in FY24)
- Profit After Tax (PAT): ₹7,365 crore (₹14,694 crore in FY24)
- Consolidated PAT: ₹6,736 crore (₹16,015 crore in FY24)

For any further clarification, please contact:

Sh. Anupam Tiwari, General Manager –PRCC Tel: 022-22863900 (O), +91- 9619244488 (M), anupam.tiwari@hpcl.in (email)
or **Sh. Sudipto Basak**, DGM – PRCC, Tel: 022-22863243 (O), +91-9819630376 (M), sudiptobasak@hpcl.in (email)



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Dividend

The Board of Directors has recommended a final dividend of **₹10.50 per equity share**, subject to approval of the shareholders.

Operational Performance

Refining Performance:

- HPCL refineries recorded the highest-ever quarterly crude throughput of **6.74 MMT in Q4 FY25, up 15.4% from 5.84 MMT in Q4 FY24.**
- For FY25, total throughput reached a record **25.27 MMT, growing 13.2% year-on-year.**
 - Visakh Refinery: 15.31 MMT
 - Mumbai Refinery: 9.96 MMT

Energy Efficiency:

- Achieved **best-ever performance** in:
 - **Fuel & Loss:** 6.99% (wt %)
 - **Specific Energy (MBN):** 74
 - **Energy Intensity Index (EII):** 95.6
- Four new crude grades were processed in Q4 FY25, totalling eight for the year.

Marketing and Sales Performance:

Sales Volume:

- Q4 FY25 Sales: 12.70 MMT (↑ 3.0% YoY)
- FY25 Sales: 49.82 MMT (↑ 6.4% YoY) – highest ever
 - Domestic Sales Growth: **5.5% vs. industry growth of 4.2%**
 - Market Share Gain: **0.25%**

Segment-wise Sales – FY25:

- Motor Fuels: 28.78 MMT (↑ 3.2%)
- LPG: 8.95 MMT (↑ 4.5%)
- Industrial & Consumer (I&C): 6.04 MMT (↑ 13.2%) – crossed 6 MMT milestone
- Lubricants: 704 TMT (↑ 8%)
- Aviation Fuel: 1,093 TMT (↑ 24.5%) – achieved 12.2% market share, highest in a decade

Pipelines:

- Pipeline Throughput in FY25: 26.90 MMT – highest ever, with 4.1% YoY growth

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Strategic Investments and Infrastructure Development

- Total Capex in FY25: ₹14,508 crore – focused on strengthening refining and marketing infrastructure, including investments in subsidiaries and joint ventures
- Chhara LNG Terminal (HPCL LNG Ltd.): 5 MMTPA terminal commissioned, operational from February 01, 2025. Flow of gas has already commenced and HPCL has offloaded multiple cargoes at the terminal.
- Barmer Refinery & Petrochemical Project (HRRL):
 - Total Commitment: ₹72,573 crore
 - Capex Incurred: ₹56,950 crore
 - Progressive commissioning expected in CY2025
- Residue Upgradation Facility (RUF), Visakh: Pre-commissioning activities completed; Commissioning of utilities completed. OISD and PESO inspections completed. PESO approval obtained in Apr 25. Unit gearing up for commissioning in Q2 FY26.
- India's largest LPG cavern with 80 TMT capacity at Mangalore - is nearing completion; operations expected in Q2 FY26

Network Expansion and Outreach

- Retail Outlets Commissioned in FY25: 1,725 (Total: 23,747)
- New LPG Distributors in FY25: 29 (Total: 6,378)
- CGD Network in FY25:
 - 4,567 inch-km of steel and 811 km of MDPE pipeline laid
 - 29,917 domestic PNG connections (Total: 1,09,966)
 - HPOIL Gas Pvt. Ltd. achieved MWP targets in Ambala-Kurukshetra and Kolhapur GAs ahead of schedule

New Businesses & Initiatives

- Gas Business:
 - ***Finalized term deal for LNG supply with ADNOC Trading in April 2025***
- HPGreen R&D Centre (HPGRDC):
 - 114 patents filed in FY25 (Total: 663 filed; 250 granted)
 - Successful co-processing of Plastic Pyrolysis Oil (PPO) at Mumbai Refinery – a first-of-its-kind initiative for plastic circularity
- Non-Fuel Revenues (FY25):
 - Surpassed ₹200 crore
 - 26 new HaPpy Shops added (Total: 494)
 - HP Paani recorded highest-ever sales of 8.9 TKL

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Sustainability and Energy Transition

- Compressed Biogas (CBG):
 - Budaun Plant became first among OMCs to market FOM under Fertilizer Control Order, 1985
- Renewables (HPRGEL):
 - Tejuva Wind Farm began open access green power trading on IEX
 - 226 MWp renewable projects underway for HPCL operations – completion targeted by FY28
 - Received CRISIL ‘AA+/Stable’ rating within its first year
- Ethanol Blending:
 - Achieved highest-ever 16.7% blending in FY25
 - Current blending: 20%
- Partnership signed with Boeing to develop India’s Sustainable Aviation Fuel (SAF) ecosystem
- Retail Energy Transition (FY25):
 - CNG Outlets: 361 new (Total: 2,038)
 - EV Charging: 2,412 new outlets (Total: 5,976)
 - Solarized Retail Outlets: 4,735 added (Total: 22,353) – now 94% of outlets powered by renewables

Awards and Accolades

HPCL was bestowed with several awards and recognitions, the major ones being:

- ‘Prestigious Brands of Asia 2024-25’ at the Global Business Symposium hosted by Herald Global
- ‘Rasayan Udyog Maharatna’ award during the ‘100 Years of Chemistry’ celebrations by Indian Chemical Society
- ‘Technology Transformation in Retail’ for HPCL’s DriveTrack Plus Loyalty Cards at ET Great India Retail Awards 2025
- ‘Apex India Safety Innovation Award 2024’ to Mangalore Cavern Project
- ‘City gas Distribution Company of the Year 2024’ by ASSOCHAM to HPCL’s West Bengal Cluster, at Energy Meet and Excellence Awards.

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Looking Ahead

HPCL continues to build on its strategic pillars of operational excellence, customer-centric marketing, energy transition initiatives, and digital integration. The company remains committed to creating long-term value for its shareholders, with focused investments in infrastructure, diversification, and sustainable practices. The company is poised to leverage its robust infrastructure and market position to navigate the evolving energy landscape.

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