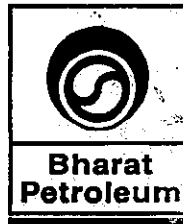


ORIGINAL COPY



**TENDER FOR BULK LPG
TRANSPORTATION CONTRACT**

TENDER NO.

**LPG/OPS/TT(NR)2011,
LPG/OPS/TT(WR)2011,
LPG/OPS/TT(WR-OTHR)2011,**

**LPG/OPS/TT(ER)2011,
LPG/OPS/TT(WR-GUJ)2011,
LPG/OPS/TT(SR)2011,**

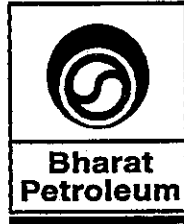
PRICE BID

**CLOSING ON 15th JUNE 2011
AT 11.00 HRS.**

**INDIAN OIL CORPORATION LTD.
BHARAT PETROLEUM CORPORATION LTD.
HINDUSTAN PETROLEUM CORPORATION LTD.**



Indian Oil



PRICE BID



NOTE TO TENDERERS.

1. There are 3 sets of Price bids documents - one set each for IOCL, BPCL & HPCL.
2. Each set of respective Corporation contains 4 sets of bid papers. In the case of BPCL, there are 5 sets of bid papers. One set each for the four Regions/ Zones of the Corporation.
3. In this booklet, the tenderer should fill in for **only one Region/Zone** of any **one Corporation** as indicated in the Credential Bid. The other price bid papers are to be left blank and returned. **Tender containing Price bid for any other Region/Zone other than that of indicated preference and/ or for more than one Corporation and /or for more than one Region/Zone will be rejected.**
4. Write only in Capitals.
5. Overwriting is to be avoided, and corrections, if any are to be duly initialed by the tenderer. Bids containing illegible markings and unauthorized corrections are liable to be rejected.
6. Rate to be quoted in figures in boxes and in words on lines in capitals.
7. All the papers of the price bid are to be submitted in the envelope marked with 'price bid'.
8. The envelope is to be closed and properly sealed. **Tenders received late and/or in open condition will be rejected.**
9. In case any tenderer has not quoted rate for one/ some sectors of a particular Region/ Zone of the concerned Oil Company, then the highest quoted rates of any tenderer for that particular sector of that particular Region of that particular Oil Company shall be taken while calculating the financial outgo to the Corporations for arriving at the ranking of that tenderers.
10. Conditional and/or incomplete (who have not quoted rates in any sector, i.e Blank price bid, unsigned etc) tenders for the Region/Zone of quoted as indicated in the Credential Bid are liable to be rejected.
11. Tenderers not quoting firm rates in Rs/Ps will not be considered and are liable to be rejected.
12. Minimum rates are not applicable for Special Sector rates, special sector rates will apply for that particular sector.



Indian Oil

**INDIAN OIL CORPORATION LTD.
BULK LPG TRANSPORTATION TENDER**

TENDER NO.

LPG/OPS/TT(NR)2011, LPG/OPS/TT(ER) 2011,
LPG/OPS/TT(WR) 2011, LPG/OPS/TT(SR) 2011.

PRICE BID

IMPORTANT INSTRUCTIONS TO TENDERERS

1. Please fill up this section only if you are willing to offer trucks under bulk LPG transportation contract with IOCL
2. In this booklet, you may quote for only ONE REGION of IOCL
3. Regionwise / Sourcewise estimated peak season approximate monthly upliftment of bulk LPG by road for the contract period is given herewith in following page, based on which financial outgo on overall basis to the Corporation will be calculated for arriving at the ranking of the tenderers as per Clause no. 4 (Evaluation Criteria) of the General Terms and Conditions of the Credential Bid.
4. Quotation for other than the sources mentioned in page detailing sourcewise peak season approximate monthly upliftment of Bulk LPG have been also asked in Price Bid from where supplies may be undertaken by the Corporation based on prevailing situation.
5. Use of white /erasing fluid for correcting the rates is banned. Whenever the rates are corrected with White/ erasing fluid , the bids will be summarily rejected.

SOURCEWISE PEAK SEASON APPROXIMATE MONTHLY UPLIFTMENT OF BULK LPG BY ROAD FOR NORTHERN REGION

NAME OF SOURCE	QUANTITY IN MTs
MATHURA	6270
PANIPAT	648
AJMER	800
JAIPUR	1732
MADANPUR KHADAR	15499
AURAIYA	10799
JALANDHAR	4218
NABHA	3661
KOYALI / DUMAD	9407
LONI	32830
HALDIA	6864
VIJAIPUR	4760
KANDLA	16656
	114144

SOURCEWISE PEAK SEASON APPROXIMATE MONTHLY UPLIFTMENT OF BULK LPG BY ROAD FOR EASTERN REGION

NAME OF SOURCE	QUANTITY IN MTs
HALDIA REF	9649
HALDIA IPPL	43539
BARAUNI	400
PARADEEP	27550
VIZAG	3783
	84921

SOURCEWISE PEAK SEASON APPROXIMATE MONTHLY UPLIFTMENT OF BULK LPG BY ROAD FOR WESTERN REGION

NAME OF SOURCE	QUANTITY IN MTs
GANDHAR (ONGC/GAIL)	3701
JAMNAGAR (RIL/EOL)	12060
HAZIRA	1824
KOYALI/ DUMAD	2933
JNPT/URAN	29652
BPCR MUMBAI	1000
BHOPAL	340
HPC, RAIPUR	930
VIZAG	2846
KANDLA	7924
PARADEEP	451
	63661

SOURCEWISE PEAK SEASON APPROXIMATE MONTHLY UPLIFTMENT OF BULK LPG BY ROAD FOR SOUTHERN REGION

NAME OF SOURCE	QUANTITY IN MTs
CPCL	14151
CBDU	2400
KRL	9340
MANGALORE	45096
URAN/MUMBAI/JNPT.	13973
HAZIRA	1200
VIZAG	8649
ENNORE	37319
CHERALLPALLY	1045
TOIPL (VIZAG)	24002
	157175



BHARAT PETROLEUM CORPORATION LIMITED

BULK LPG TRANSPORTATION TENDER

TENDER NO.

LPG/OPS/TT(NR)2011, LPG/OPS/TT(ER)2011,
LPG/OPS/TT(WR- GUY)2011, LPG/OPS/TT(WR- OTHR)2011
LPG/OPS/TT(SR)2011.

PRICE BID

IMPORTANT INSTRUCTIONS TO TENDERERS

1. Please fill up this section only if you are willing to offer trucks under bulk LPG transportation contract with **BPCL**.
2. In this booklet, you may quote for only **ONE REGION** of BPCL. In the case of **BPCL WR**, the tenderers have to submit separate **QUOTE** with different tank trucks for the REGION **WR-Gujarat** and **WR-Othr**
3. Rates to be quoted in figures in boxes and in words in capitals **immediately below the boxes.**
4. Regionwise/ Sourcewise estimated peak season approximate monthly upliftment of bulk LPG by road for the contract period is given herewith in following page, based on which financial outgo on overall basis to the Corporation will be calculated for arriving at the ranking of the tenderers as per Clause no. 4 (Evaluation Criteria) of the General Terms and Conditions of the Credential Bid.

5. Quotation for other than the sources mentioned in page detailing sourcewise peak season approximate monthly upliftment of Bulk LPG have been also asked in Price Bid from where supplies may be undertaken by the Corporation based on prevailing situation.

REGIONWISE/ SOURCEWISE PROJECTED PEAK SEASON MONTHLY VOLUME

SL NO.	SOURCE	PROJECTED Monthly VOLUME IN MT
	NORTHERN REGION	
1	AJMER	600
2	MATHURA	3000
3	JAIPUR	300
4	AURIYA	4000
5	LONI	6980
6	PIYALA	1950
7	BHATINDA HPC	5650
8	BINA	23659
9	VIJAI PUR	7950
	TOTAL	54089
	EASTERN REGION	
1.	HALDIA REFINERY	3300
2	IPPL, HALDIA	21760
3	BARAUNI	3300
4	NUMALIGARH	1801
5	VIZAG	6250
	TOTAL	36411
	WESTERN REGION GUJARAT	
1	KOYALI	6600
2	GANDHAR	6600
3	VAGHODIA	8000
4	JAMNAGAR	15000
5	KANDLA	12000
6	ESSAR	1000
7	DAHEJ	11076
	TOTAL	60276
	WESTERN REGION - OTHERS	
1	MUMBAI	49294
	TOTAL	49294
	SOUTHERN REGION	
1	MANGALORE	31350
2	BPCR, KOCHI(KR)	14900
3	CPCL, CHENNAI	2500
4	TUTICORIN (SHV)	10000
5	CHERLAPALLY	100
	TOTAL	58850

PRICE BID

A1 Price Bid (For Envelope ' A ')
P 2 of 11

BHARAT PETROLEUM CORPORATION LIMITED

NOTE * WRITE IN CAPITALS

[NORTHERN REGION] TENDER DOCUMENT PAGE N2

Name of the TENDERER []

Sr. No.	SOURCE	Within State Destinations Paise/MT/RTKM	Inter State Destinations Paise/MT/RTKM	Minimum Rate RS / MT 0-200RTKM
7.	LALRU	[]	[]	[]
8.	KANPUR	[]	[]	[]
9.	BHATINDA HPC	[]	[]	[]
10.	BINA	[]	[]	[]
11.	VIJAIPUR	[]	[]	[]
12.	JAIPUR	[]	[]	[]

PLACE []

DATE []

Signature & Name

AUTHORISED SIGNATORY

SEAL



HINDUSTAN PETROLEUM CORPORATION LIMITED
BULK LPG TRANSPORTATION TENDER

TENDER NO.

LPG/OPS/TT(NR)2011, LPG/OPS/TT(ER)2011,
LPG/OPS/TT(WR)2011, LPG/OPS/TT(SR)2011.

PRICE BID

IMPORTANT INSTRUCTIONS TO TENDERERS

1. Please fill up this section only if you are willing to offer trucks under bulk LPG transportation contract with HPCL.
2. In this booklet, you may quote for only ONE ZONE of HPCL.
3. Rates to be quoted in figures in boxes and in words in capitals immediately below the boxes:
4. Zonewise/ Sourcewise estimated peak season approximate monthly upliftment of bulk LPG by road for the contract period is given herewith in following page, based on which financial outgo on overall basis to the Corporation will be calculated for arriving at the ranking of the tenderers as per Clause no. 4 (Evaluation Criteria) of the General Terms and Conditions of the Credential Bid.

5. Quotation for other than the sources mentioned in page detailing sourcewise peak season approximate monthly upliftment of Bulk LPG have been also asked in Price Bid from where supplies may be undertaken by the Corporation based on prevailing situation.

SOURCEWISE PEAK SEASON APPROXIMATE MONTHLY UPLIFTMENT OF BULK LPG BY ROAD FOR DIFFERENT ZONES OF HPC ARE AS FOLLOWS :

NORTH ZONE

NAME OF SOURCE	QUANTITY IN MTs
BHATINDA	41923
AJMER	1000
LONI	10000
AURAIYA	5168
TOTAL	58091

EAST ZONE

NAME OF SOURCE	QUANTITY IN MTs
HALDIA	21884
BARAUNI	6299
VISAKH	18669
AURAIYA	1134
NUMALIGARH	630
TOTAL	48606

WEST ZONE

NAME OF SOURCE	QUANTITY IN MTs
GANDHAR (GAIL)	12136
JAMNAGAR (RIL)	2376
JAMNAGAR (EOL)	3267
HAZIRA	22403
KOYALI/ DUMAD	5346
VIJAIPUR	5632
URAN	13824
MAHUL BDU	33029
MLIF	5941
KHAPRI	250
TOTAL	114897

SOUTH ZONE

NAME OF SOURCE	QUANTITY IN MTs
CPCL	2000
KRL	2317
MANGALORE	58692
VIZAG/ KONDAPALLY	3445
TOTAL	66454

PRICE BID

[For Envelope 'A']

HINDUSTAN PETROLEUM CORPORATION LIMITED

Note : Please write in capitals only

NORTH ZONE

PRICE BID

PAGE HPC/N1

NAME OF THE TENDERER :

□□□□□□□□□□□□□□□□□□□□
□□□□□□□□

	LOADING BASE / SOURCE	Minimum Rate 0 – 200 RTKM	Within State Destinations	Inter State Destinations
		Rs. / MT	Paise / MT / RTKM	Paise / MT / RTKM
1	AJMER	□ □ □	□ □ □	□ □ □
2	MATHURA	□ □ □	□ □ □	□ □ □
3	BAHADURGARH	□ □ □	□ □ □	□ □ □
4	AURIYA	□ □ □	□ □ □	□ □ □
5	LONI	□ □ □	□ □ □	□ □ □
6	VIJAIPUR	XXXX	□ □ □	□ □ □
7	HAZIRA	XXXX	XXXX	□ □ □
8	JAMNAGAR / KANDLA / VADINAR	XXXX	XXXX	□ □ □
9	BHATINDA	□ □ □	□ □ □	□ □ □
10	BINA BPC	XXXX	□ □ □	□ □ □
11	PIPAVA	XXXX	□ □ □	□ □ □
12	DAHEJ(ONGC)	XXXX	□ □ □	□ □ □

PLACE : □□□□□□□□□□□□

DATE : □□ / □□ / 20 11

SIGNATURE & NAME OF

PRICE BID

[For Envelope 'A']

HINDUSTAN PETROLEUM CORPORATION LIMITED

Note : Please write in capitals only

EAST ZONE

PRICE BID

PAGE HPC/E2

NAME OF THE TENDERER :

□
□ □ □ □ □ □ □ □

SPECIAL SECTOR RATES

	SOURCE & DESTINATION	TT CAPACITY	RATE
			<i>Rs. / MT</i>
1	HALDIA TO PAHARPUR	NORMAL	□ □ □
2	HALDIA TO FALAKATA	FIXED CHASSIS APP. 7.5 MT CAPACITY	□ □ □
3	BARAUNI TO FALAKATA	FIXED CHASSIS APP. 7.5 MT CAPACITY	□ □ □
4	BARAUNI TO PATNA VIA KOLIWAR BRIDGE	FIXED CHASIS APP. 12.5 MT CAPACITY	□ □ □
5	BONGAIGAON TO FALAKATA	FIXED CHASSIS APP. 7.5 MT CAPACITY	□ □ □

PLACE : □ □ □ □ □ □ □ □ □ □ □ □

DATE : □ □ / □ □ / 20 11

**SIGNATURE & NAME OF
AUTHORISED SIGNATORY**

SEAL

PRICE BID

[For Envelope 'A']

HINDUSTAN PETROLEUM CORPORATION LIMITED

Note : Please write in capitals only

WEST ZONE

PRICE BID

PAGE HPC/W1

NAME OF THE TENDERER :

□□□□□□□□□□□□□□□□□□
□□□□□□□□

	LOADING BASE / SOURCE	Minimum Rate 0 – 200 RTKM	Within State Destinations	Inter State Destinations
		Rs. / MT	Paise / MT / RTKM	Paise / MT / RTKM
1	HAZIRA	□ □ □	□ □ □	□ □ □
2	JAMNAGAR RIL / ESSAR	□ □ □	□ □ □	□ □ □
3	GANDHAR	□ □ □	□ □ □	□ □ □
4	KOYALI / DUMAD	□ □ □	□ □ □	□ □ □
5	URAN	□ □ □	□ □ □	□ □ □
6	KANDLA	□ □ □	□ □ □	□ □ □
7	VIJAIPUR	□ □ □	□ □ □	□ □ □
8	MUMBAI : HPCR / BPCR	□ □ □	□ □ □	□ □ □
9	RATNAGIRI	□ □ □	□ □ □	□ □ □
10	USSAR	□ □ □	□ □ □	□ □ □
11	CHAKAN	□ □ □	□ □ □	□ □ □
11	MANGALORE	XXXX	XXXX	□ □ □
12	KHAPRI	□ □ □	□ □ □	XXXX
13	BINA BPC	□ □ □	□ □ □	□ □ □
14	PIPAVA	□ □ □	□ □ □	□ □ □
15	DAHEJ (ONGC)	□ □ □	□ □ □	□ □ □
16	ADDITIONAL HILL SURCHARGE FOR GOA FROM MUMBAI/ URAN/ RATNAGIRI IN %GE			□ □

PLACE : □□□□□□□□□□

DATE : □□/□□/2011

SIGNATURE & NAME OF

SIGNATURE & NAME OF
AUTHORISED SIGNATORY

SEAL

PRICE BID

[For Envelope 'A']

HINDUSTAN PETROLEUM CORPORATION LIMITED

Note : Please write in capitals only

SOUTH ZONE

PRICE BID

PAGE HPC/S1

NAME OF THE TENDERER :

□□□□□□□□□□□□□□□□□□
□□□□□□□□

	SOURCE	Minimum Rate	Within State	Inter State
		0 – 200 RTKM	Destinations	Destinations
		Rs. / MT	Paise / MT / RTKM	Paise / MT / RTKM
1	MANGALORE	□ □ □	□ □ □	□ □ □
2	BPC, KOCHI	□ □ □	□ □ □	□ □ □
3	CPCL, CHENNAI	□ □ □	□ □ □	□ □ □
4	RATNAGIRI	XXXX	□ □ □	□ □ □
5	MUMBAI/ URAN	XXXX	□ □ □	□ □ □
6	VISAKH	□ □ □	□ □ □	□ □ □
7	CHERLAPALLI	□ □ □	□ □ □	□ □ □
8	CBDU, NARIMANAM	□ □ □	□ □ □	XXXX
9	TUTICORIN	□ □ □	□ □ □	XXXX
10	HAZARWADI	XXXX	□ □ □	□ □ □
11	KONDAPALLI	XXXX	□ □ □	□ □ □
12	ENNORE	□ □ □	□ □ □	□ □ □

PLACE : □□□□□□□□□□

DATE : □□/□□/2011

SIGNATURE & NAME OF
AUTHORISED SIGNATORY

SEAL

PRICE BID

[For Envelope 'A']

HINDUSTAN PETROLEUM CORPORATION LIMITED

Note : Please write in capitals only

SOUTH ZONE

PRICE BID

PAGE HPC/S2

NAME OF THE TENDERER :

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

SPECIAL SECTOR RATES

	SOURCE & DESTINATION	RATE
		<i>Rs. / MT</i>
1	CPCL TO GUMMIDIPUNDI	<input type="text"/> <input type="text"/> <input type="text"/>
2	ENNORE TO GUMMIDIPONDI	<input type="text"/> <input type="text"/> <input type="text"/>
3	SHV, TUTICORIN TO BPC, TUTICORIN	<input type="text"/> <input type="text"/> <input type="text"/>
4	IOC DEVENGONTHI TO BANGALORE	<input type="text"/> <input type="text"/> <input type="text"/>
5	BPC COIMBATORE TO COIMBATORE PVT.	<input type="text"/> <input type="text"/> <input type="text"/>

Note :

For all bulk despatches not covered under the special sectors as above, rates applicable in Page HPC/S1 will be applicable.

PLACE :

DATE : / / 2011

**SIGNATURE & NAME OF
AUTHORISED SIGNATORY**