

AN ORGANIZATION WHICH EMPOWERS YOU

In a growing economy, we have witnessed upwardly growth in the consumption of petroleum products in past several years. Being a public sector enterprise, our mandate is to satisfy the energy requirement of the country. We serve this mandate by catering to the domestic demand for petrol, diesel, kerosene, Lubes, LPG and other related products, thereby fuelling the growth and development of our nation. In this regard, we account for about 19 % of the market share and about 10% of the nation's refining capacity in oil sector. We also own the country's largest Lube Refinery with a capacity of 335 Thousand Metric Tonnes which amounts to 40% of the national capacity of Lube Oil production.

Being an officer at HPCL, your role is extremely significant in the overall context of ensuring the energy sufficiency of the country because you shall be part of a network which provides the important petroleum products to consumers across the country. As an officer of the Corporation, you will be involved in production or marketing of products or you will be supporting those involved in production and marketing through shared functions like Finance, HR etc. Whatever your role might be, you are contributing to the growth and development of our nation.

Please find below the different roles you could assume charge of at HPCL in this mission.

Functions	Locations / SBUs	Job Roles (Illustrative)
I. MARKETING		
Operations & Distribution	<ul style="list-style-type: none"> • Terminal / Depot • Lube Blending Plants • LPG Bottling Plants • Control Room (Pipeline Operations) • Aviation Filling Station • HQO 	<ul style="list-style-type: none"> • Planning of product Receipts and Dispatch • General Operations related to storage, supply and distribution of Petroleum Products • Maintenance & Repair of Plants / Equipment • Safety & Security of Plants / Equipment • Automation of Facilities / Equipment
Sales (Retail, LPG, Direct Sales)	<ul style="list-style-type: none"> • Field • Regional Offices • HQO 	<ul style="list-style-type: none"> • Retail Sales • LPG Sales • Lubes Sales • Fuel Sales (Industrial & Consumer) • Technical Services • Marketing (Loyalty Cards) • Aviation Sales
Engineering & Projects	<ul style="list-style-type: none"> • Field • Regional Offices • HQO 	<ul style="list-style-type: none"> • LPG Plant Construction / Augmentation • Pipeline Projects • Retail Outlet Construction / Modernization • Terminal & Depot Construction / Augmentation • Procurement

Functions	Locations / SBUs	Job Roles (Illustrative)
Pipeline Operations	<ul style="list-style-type: none"> Main Pumping Station (Terminals, Refineries) Booster Stations Receiving Stations (Terminals, Refineries) 	<ul style="list-style-type: none"> Handling of Pumping Operations Maintenance and Safety ROU (Right of Use) Management
Headquarters	<ul style="list-style-type: none"> Marketing HQO Corporate HQO 	<ul style="list-style-type: none"> Corporate Strategy Corporate Profitability Group Central Procurement Cell Monitoring of SBU Activities General / Administrative Functions of SBUs
Quality Control	<ul style="list-style-type: none"> Regional Offices Terminals / Depots (Stationery Labs) Mobile Labs 	<ul style="list-style-type: none"> Quality Assurance / Control at all levels Investigation of product failure Administration / Maintenance of Location Labs and Mobile Labs.
II. REFINERY		
Refinery	<ul style="list-style-type: none"> Mumbai Refinery Visakh Refinery Rajasthan Refinery Project Co - Ordination 	<ul style="list-style-type: none"> Technical Maintenance Projects Operations
III. CORPORATE		
Finance	<ul style="list-style-type: none"> Marketing HQO Corporate HQO Regional Offices Refineries Terminals / LPG Plants 	<ul style="list-style-type: none"> Audit / Accounts Treasury Budget & MIS Payroll & PF Tax / Pricing
Legal	<ul style="list-style-type: none"> Marketing HQO Corporate HQO Zones Refinery Regional Offices 	<ul style="list-style-type: none"> Monitoring / Handling Court Cases Statutory Compliance at locations Conciliations / IDs / Legal Notices Disciplinary action cases Arbitration matters / legal notices Lease / Contractual / Eviction matters Drafting / Vetting Agreements
Human Resources	<ul style="list-style-type: none"> Marketing HQO Corporate HQO Zones Refineries Regional Offices / Terminals 	<ul style="list-style-type: none"> Compensation & Benefits Talent Acquisition Employee Relations Capability Building Performance Management Administration
Information Systems	<ul style="list-style-type: none"> Marketing HQO Corporate HQO Zones Refineries Data Centre ERP Centre 	<ul style="list-style-type: none"> Software Development & Maintenance Database Administration Network Administration Backup & Monitoring Security & Management of IT Helpdesk