



Hindustan Petroleum Corporation Limited

(A Government of India Enterprise)

NOTICE FOR APPOINTMENT OF POL AGGREGATOR

HPCL is a Government of India Enterprise with Navratna Status, and a Forbes 2000 and Global Fortune 500 company. HPCL has an annual sales/income from operations of Rs 2,17,061 Crores (US\$ 34.73 Billions) during FY 2014-15 and having a strong presence in Refining & Marketing in India with about 21% Market share.

HPCL wishes to appoint Aggregators for selling various industrial fuels / petroleum products like Furnace Oil (FO) and Light Diesel Oil (LDO) in following States to Micro Small & Medium Enterprises (MSME) Segment:

Sr. No.	Location	State	Product	Expected Volume per month in MT/KL*	Area of Operation – Revenue districts	HPCL Regional Office Address
1	Delhi	Delhi and National Capital Region (NCR)	FO / LDO	1000	Delhi and National Capital Region (NCR). However, districts of Rewari and Alwar in the state of Rajasthan & districts of Panipat, Karnal, Jind and Bhiwani in the state of Harayana are excluded.	Hindustan Petroleum Corporation Limited, Delhi Direct Sales Regional Office 8th Floor Scope Minar Core 2, Laxmi Nagar, Delhi – 110 092 Phone : 011-22408505

*The volumes indicated are only an estimate and actual potential may be more/less depending on market condition. HPCL does not give any guarantee of actual volumes as the same is totally dependent upon the efforts put in by respective aggregator.

The POL aggregator is for marketing of petroleum products only to MSME (Micro, Small and Medium Enterprises) segment and will not be allowed to either sell to large Industrial/Commercial customers or retail. Details of eligibility, evaluation criteria for selection and application format are available on the HPCL's website www.hindustanpetroleum.com and can be downloaded. The details of the application format can also be collected in person from the above mentioned address.

The area of operation means the revenue districts or the area as mentioned.

All revisions, clarifications, corrigenda, addenda, time extensions etc. to the above advertisement will be hosted on the aforementioned websites only. Applicants should regularly visit these websites to keep themselves updated.

Application to be submitted at the above mentioned address, along-with non-refundable application processing fee of Rs 1000/- (Rupees One thousand only) by way of Demand Draft/Pay Order drawn in favour of Hindustan Petroleum Corporation Limited payable at Delhi. The duly filled applications should be submitted at the above address indicated for each location on or before **17th August 2016 at 1630 hrs**